

## Club Health Assessment for District T 4 through October 2010

| MITERNATION BY |                       |                 |                     | Status                                                | Membership                                     |                         |                           |                      |                                                            |                                     |                                                     |                                                     |                                                    | Finance               | LCIF                      |                                                      |                    |                                            |
|----------------|-----------------------|-----------------|---------------------|-------------------------------------------------------|------------------------------------------------|-------------------------|---------------------------|----------------------|------------------------------------------------------------|-------------------------------------|-----------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|-----------------------|---------------------------|------------------------------------------------------|--------------------|--------------------------------------------|
| Club<br>Number | Club<br>Name          | Charter<br>Date | Current<br>Status * | Number of<br>Times on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth | Net<br>Growth%                                             | Member<br>Count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation | No<br>Active<br>Email **  | Months<br>Since Last<br>Activity<br>Report ***       | Account<br>Balance | Donations<br>for current<br>Fiscal<br>Year |
|                |                       |                 |                     |                                                       | If below<br>15<br>members<br>appears<br>in red |                         |                           |                      | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |                                                     | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                       | officers that do not have | If no report<br>in 12<br>months<br>appears in<br>red |                    |                                            |
| Clubs mo       | re than two years old |                 |                     |                                                       |                                                |                         |                           |                      |                                                            |                                     |                                                     |                                                     |                                                    |                       |                           |                                                      |                    |                                            |
| 42671 AC       | HAO QUINCHAO          | 05/27/1983      | Active              |                                                       | 10                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 15                                  |                                                     | 1                                                   |                                                    | New                   | Т                         | N/R                                                  | 90+ Days           |                                            |
| 18321 AN       | CUD                   | 08/13/1950      | Active              | 1                                                     | 21                                             | 0                       | 1                         | -1                   | -4.55%                                                     | 26                                  | 2                                                   | 0                                                   |                                                    | Same                  | P,T                       | 25                                                   | 90+ Days           |                                            |
| 34663 CA       | LBUCO                 | 11/29/1977      | Active              |                                                       | 19                                             | 0                       | 2                         | -2                   | -9.52%                                                     | 21                                  | 2                                                   | 2                                                   |                                                    | New                   | P,S                       | 52                                                   | 90+ Days           |                                            |
| 18322 CA       | STRO                  | 10/12/1968      | Active              | 1                                                     | 12                                             | 1                       | 0                         | 1                    | 9.09%                                                      | 12                                  |                                                     | 0                                                   |                                                    | Same                  |                           | 35                                                   | 90+ Days           |                                            |
| 50007 CH       | ONCHI                 | 12/01/1989      | Active              | 2                                                     | 9                                              | 9                       | 10                        | -1                   | -10.00%                                                    | 10                                  | 7                                                   | 0                                                   |                                                    | New                   | Т                         | 25                                                   |                    |                                            |
| 18324 CO       | YHAIQUE               | 05/13/1952      | Active              | 1                                                     | 21                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 22                                  |                                                     | 4                                                   |                                                    | New                   | М                         | N/R                                                  | 90+ Days           |                                            |
| 82258 DAI      | LCAHUE                | 05/18/2004      | Active              | 1                                                     | 15                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 16                                  |                                                     | 6                                                   |                                                    | New                   | P,S,T                     | 9                                                    | 90+ Days           |                                            |
| 18327 FRI      | UTILLAR               | 01/12/1951      | Active              |                                                       | 10                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 11                                  |                                                     | 4                                                   |                                                    | Same                  | T,M                       | 38                                                   |                    |                                            |
| 18329 LA       | UNION                 | 07/01/1956      | Active              |                                                       | 29                                             | 3                       | 0                         | 3                    | 11.54%                                                     | 28                                  |                                                     | 0                                                   |                                                    | New                   | Р                         | 0                                                    |                    |                                            |
| 18328 LAN      | NCO                   | 03/28/1953      | Active              | 2                                                     | 9                                              | 0                       | 0                         | 0                    | 0.00%                                                      | 10                                  |                                                     | 4                                                   |                                                    | Same                  | Т                         | 24                                                   | 90+ Days           |                                            |
| 18332 LLA      | ANQUIHUE              | 07/04/1968      | Active              | 2                                                     | 15                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 18                                  |                                                     | 2                                                   |                                                    | New                   | M                         | N/R                                                  |                    |                                            |
| 18331 LOI      | NCOCHE                | 11/17/1954      | Active              |                                                       | 20                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 22                                  |                                                     | 1                                                   |                                                    | New                   | M                         | 2                                                    | 90+ Days           |                                            |
| 18333 LOS      | SLAGOS                | 09/03/1953      | Active              |                                                       | 12                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 12                                  |                                                     | 1                                                   |                                                    | Same                  | P,T,M                     | 12                                                   |                    |                                            |
| 18334 LOS      | S MUERMOS             | 10/13/1963      | Active              |                                                       | 20                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 19                                  |                                                     | 3                                                   |                                                    | New                   | T,M                       | 4                                                    | 90+ Days           |                                            |
| 18335 MA       | FIL                   | 10/27/1966      | Active              | 1                                                     | 13                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 14                                  |                                                     | 1                                                   |                                                    | New                   | Р                         | 1                                                    | 90+ Days           |                                            |
| 33229 MA       | ULLIN                 | 01/19/1977      | Active              | 1                                                     | 6                                              | 0                       | 0                         | 0                    | 0.00%                                                      | 7                                   |                                                     | 4                                                   |                                                    | New                   | Р                         | N/R                                                  | 90+ Days           |                                            |
| 18337 OS       | ORNO                  | 03/26/1949      | Active              |                                                       | 19                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 18                                  |                                                     | 0                                                   |                                                    | New                   | P,S                       | 1                                                    |                    |                                            |
| 40435 OS       | ORNO PILMAIQUEN       | 10/01/1981      | Active              |                                                       | 12                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 21                                  |                                                     | 1                                                   |                                                    | Same                  |                           | 4                                                    |                    |                                            |
| 34393 OS       | ORNO RAHUE            | 08/12/1977      | Active              |                                                       | 22                                             | 3                       | 0                         | 3                    | 15.79%                                                     | 20                                  |                                                     | 0                                                   |                                                    | New                   | Т                         | 1                                                    |                    |                                            |
| 18339 PAI      | NGUIPULLI             | 10/22/1966      | Active              | 1                                                     | 9                                              | 0                       | 0                         | 0                    | 0.00%                                                      | 9                                   |                                                     | 16                                                  | 1                                                  | None                  |                           | N/A                                                  | 90+ Days           |                                            |
| 18341 PU       | CON                   | 02/22/1964      | Active              | 1                                                     | 19                                             | 4                       | 2                         | 2                    | 11.76%                                                     | 17                                  | 3                                                   | 0                                                   |                                                    | New                   |                           | 4                                                    |                    |                                            |
| 18342 PUI      | ERTO AYSEN            | 08/08/1950      | Active              | 2                                                     | 11                                             | 3                       | 3                         | 0                    | 0.00%                                                      | 9                                   | 10                                                  | 0                                                   |                                                    | New                   | Т                         | 0                                                    | 90+ Days           |                                            |
| 18343 PUI      | ERTO MONTT            | 03/24/1949      | Active              | 1                                                     | 24                                             | 2                       | 1                         | 1                    | 4.35%                                                      | 26                                  | 30                                                  | 0                                                   |                                                    | New                   |                           | 2                                                    |                    |                                            |
| 34969 PUI      | ERTO MONTT ANGELMO    | 01/30/1978      | Active              |                                                       | 17                                             | 0                       | 0                         | 0                    | 0.00%                                                      | 20                                  |                                                     | 0                                                   |                                                    | New                   | S,T,M                     | 0                                                    | 90+ Days           |                                            |
| 18344 PUI      | ERTO NATALES          | 12/19/1961      | Active              |                                                       | 14                                             | 2                       | 0                         | 2                    | 16.67%                                                     | 14                                  |                                                     | 2                                                   |                                                    | New                   | Р                         | N/R                                                  | 90+ Days           |                                            |



## Club Health Assessment for District T 4 through October 2010

| WERNATION IN   |                                         |                                                 | St                          | tatus                                                | Membership                                     |                                 |                           |                                       |                                                            |                                     |                                                     |                                                     |                                                    | Financ                                       | LCIF                                                |                                               |                                           |                                                         |
|----------------|-----------------------------------------|-------------------------------------------------|-----------------------------|------------------------------------------------------|------------------------------------------------|---------------------------------|---------------------------|---------------------------------------|------------------------------------------------------------|-------------------------------------|-----------------------------------------------------|-----------------------------------------------------|----------------------------------------------------|----------------------------------------------|-----------------------------------------------------|-----------------------------------------------|-------------------------------------------|---------------------------------------------------------|
| Club<br>Number | Club<br>Name                            | Charter<br>Date                                 | 1                           | Number of<br>imes on Status<br>Quo within 2<br>years | Current<br>Member<br>Count                     | YTD<br>Members<br>Added         | YTD<br>Members<br>Dropped | YTD<br>Net<br>Growth                  | Net C                                                      | Member<br>count 12<br>Months<br>Ago | Avg. length of<br>service<br>for dropped<br>members | Months<br>Since<br>Last<br>MMR ***                  | Yrs. Since<br>Last<br>Officer<br>Report            | President<br>Rotation                        | No<br>Active<br>Email **                            | Months<br>Since Las<br>Activity<br>Report *** | Accoun                                    |                                                         |
|                |                                         |                                                 |                             |                                                      | If below<br>15<br>members<br>appears<br>in red |                                 |                           |                                       | If net loss<br>is greater<br>than 20%<br>appears<br>in red |                                     |                                                     | If no report<br>in 3<br>months<br>appears in<br>red | When<br>more than<br>one year<br>appears in<br>red |                                              | Notes the officers that do not have an active Email | If no report in 12 months appears in red      |                                           |                                                         |
| 32540 PUI      | ERTO PORVENIR L C                       | 06/28/1976                                      | Active                      |                                                      | 14                                             | 0                               | 0                         | 0                                     | 0.00%                                                      | 16                                  |                                                     | 5                                                   |                                                    | New                                          | P,S,T                                               | N/R                                           |                                           |                                                         |
| 18345 PUI      | ERTO VARAS                              | 12/07/1952                                      | Active                      |                                                      | 47                                             | 0                               | 2                         | -2                                    | -4.08%                                                     | 48                                  | 17                                                  | 1                                                   |                                                    | New                                          | P,M                                                 | 1                                             | 90+ Days                                  |                                                         |
| 18346 PUI      | NTA ARENAS                              | 04/17/1950                                      | Active                      |                                                      | 30                                             | 0                               | 0                         | 0                                     | 0.00%                                                      | 30                                  |                                                     | 0                                                   |                                                    | New                                          |                                                     | 1                                             |                                           |                                                         |
| 34115 PUI      | NTA ARENAS CRUZ DEL<br>R                | 06/17/1977                                      | Active                      |                                                      | 32                                             | 6                               | 2                         | 4                                     | 14.29%                                                     | 29                                  | 17                                                  | 0                                                   |                                                    | Same                                         | S,T,M                                               | 0                                             |                                           |                                                         |
| 99544 PUI      | NTA ARENAS GTW NEW<br>NTURY             | 06/06/2007                                      | Active                      | 1                                                    | 12                                             | 3                               | 0                         | 3                                     | 33.33%                                                     | 10                                  |                                                     | 1                                                   |                                                    | New                                          |                                                     | 1                                             |                                           |                                                         |
| 18347 PUI      | RRANQUE                                 | 02/28/1970                                      | Active                      |                                                      | 20                                             | 1                               | 0                         | 1                                     | 5.26%                                                      | 21                                  |                                                     | 1                                                   |                                                    | New                                          | Р                                                   | 28                                            | 90+ Days                                  |                                                         |
| 44299 PU       | YEHUE                                   | 10/11/1984                                      | Active                      |                                                      | 18                                             | 0                               | 4                         | -4                                    | -18.18%                                                    | 21                                  | 1                                                   | 1                                                   |                                                    | Same                                         |                                                     | N/R                                           | 90+ Days                                  |                                                         |
| 64582 QU       | ELLON                                   | 06/28/2001                                      | Active                      |                                                      | 19                                             | 0                               | 0                         | 0                                     | 0.00%                                                      | 20                                  |                                                     | 0                                                   |                                                    | Same                                         | P,M                                                 | 1                                             | 90+ Days                                  | \$-125.47                                               |
| 82329 QU       | EMCHI                                   | 05/18/2004                                      | Active                      | 1                                                    | 10                                             | 0                               | 1                         | -1                                    | -9.09%                                                     | 11                                  | 2                                                   | 2                                                   |                                                    | New                                          |                                                     | 13                                            |                                           |                                                         |
| 18348 RIC      | BUENO                                   | 10/01/1950                                      | Active                      |                                                      | 23                                             | 3                               | 0                         | 3                                     | 15.00%                                                     | 16                                  |                                                     | 1                                                   |                                                    | New                                          |                                                     | 1                                             |                                           |                                                         |
| 18352 TEN      | MUCO                                    | 04/07/1949                                      | Active                      |                                                      | 18                                             | 8                               | 0                         | 8                                     | 80.00%                                                     | 13                                  |                                                     | 0                                                   |                                                    | Same                                         |                                                     | 4                                             |                                           |                                                         |
| 42556 TEI      | MUCO ANTUMALAL                          | 04/08/1983                                      | Active                      |                                                      | 27                                             | 0                               | 0                         | 0                                     | 0.00%                                                      | 27                                  |                                                     | 0                                                   |                                                    | New                                          | P,S,M                                               | 0                                             |                                           |                                                         |
| 52367 TEM      | MUCO ARAUCANIA                          | 01/02/1992                                      | Cancelled(                  | 6) 1                                                 | 0                                              | 1                               | 11                        | -10                                   | -100.00%                                                   | 8                                   | 8                                                   | 3                                                   | 2                                                  | None                                         |                                                     | N/R                                           |                                           |                                                         |
| 33097 TEI      | MUCO NIELOL                             | 12/08/1976                                      | Active                      |                                                      | 12                                             | 2                               | 0                         | 2                                     | 20.00%                                                     | 10                                  |                                                     | 0                                                   |                                                    | New                                          |                                                     | 0                                             |                                           |                                                         |
| 47671 TEI      | MUCO PADRE LAS CASAS                    | 08/17/1987                                      | Active                      |                                                      | 14                                             | 0                               | 0                         | 0                                     | 0.00%                                                      | 15                                  |                                                     | 0                                                   |                                                    | New                                          |                                                     | 4                                             |                                           |                                                         |
| 18353 VAI      | LDIVIA                                  | 03/28/1949                                      | Active                      |                                                      | 27                                             | 0                               | 5                         | -5                                    | -15.63%                                                    | 29                                  | 13                                                  | 0                                                   |                                                    | Same                                         |                                                     | 0                                             | 90+ Days                                  |                                                         |
| 33553 VAI      | LDIVIA ISLA TEJA                        | 03/28/1977                                      | Active                      |                                                      | 40                                             | 0                               | 2                         | -2                                    | -4.76%                                                     | 37                                  | 3                                                   | 0                                                   |                                                    | New                                          | Р                                                   | 0                                             |                                           | İ                                                       |
| 62692 VIL      | CUN-SAN PATRICIO                        | 01/12/2000                                      | Cancelled(                  | 6) 2                                                 | 0                                              | 0                               | 10                        | -10                                   | -100.00%                                                   | 10                                  | 2                                                   | 1                                                   |                                                    | None                                         |                                                     | N/A                                           |                                           |                                                         |
| 18355 VIL      | LARRICA                                 | 08/22/1955                                      | Active                      | 1                                                    | 12                                             | 1                               | 0                         | 1                                     | 9.09%                                                      | 11                                  |                                                     | 1                                                   |                                                    | New                                          | T                                                   | 14                                            |                                           |                                                         |
| Total No       | ew Cancelled Net T<br>ubs Clubs Club Me | urrent<br>Fotal<br>embers YTD Y<br>Count Add De | YTD<br>TD Net<br>rop Growth | Net (<br>Growth                                      | Member<br>Count 12<br>Months<br>Ago            | Avera<br>Memb<br>Cour<br>Per Cl | er with<br>it             | of Clubs<br>less than<br>20<br>embers | % No<br>MMR<br>in<br>3 Months                              | % No<br>Office<br>Report<br>12 Mont | r with<br>in balance                                | s Numb<br>of Clu<br>in<br>Status                    | bs<br>in                                           | Status Quo<br>Clubs<br>Financial<br>spension | Number<br>of<br>Cancelled<br>Clubs                  | Average<br>Cancelled<br>Club<br>Age           | Members<br>Lost<br>Due to<br>Cancellation | % of Clubs<br>Cancelled for<br>Non-Financial<br>Reasons |
| 42             | 0 2 -2                                  | 763 52                                          | 56 -4                       | -0.52%                                               | 799                                            | 1                               | 8                         | 64%                                   | 19%                                                        | 2%                                  | 48%                                                 | (                                                   | )                                                  | 0%                                           | 2                                                   | 15                                            | 10                                        | 100%                                                    |

<sup>\* -</sup> Cancellation Reasons: 1-Objectives/conduct, 2-Non-active club, 5-Non-existing club, 6-Disbanding, 7-Merger, 8-Financial Suspension, 9-District/Multiple District Dues.

<sup>\*\* -</sup> Abbreviation: P-President, S-Secretary, T-Treasurer, M-Member Chairperson.

<sup>\*\*\*-</sup> Abbreviation: N/R - Not reported through the WMMR. Reports submitted using other methods are not reflected.